

Smokecraft Clarendon LLC
Profit and Loss
March 2025

	Total	
	Mar 2025	% of Income
Income		
All Sales, Comps and Discounts		0.00%
5100 Food Sales	136,916.59	87.44%
5110 Goodwill Comps	-754.16	-0.48%
5115 Goodwill Bar Comps	0.00	0.00%
5120 Guest Complaint Comps	-112.20	-0.07%
5131 50% Employee Discounts	-193.85	-0.12%
5150 Discounts Marketing	-239.59	-0.15%
5160 Dining Privileges (mgr/chef)	-119.65	-0.08%
5180 NA Beverage	2,710.83	1.73%
5210 Liquor Sales	9,354.28	5.97%
5220 Wine Sales	1,810.00	1.16%
5230 Bottled Beer Sales	611.50	0.39%
5240 Draft Beer Sales	5,874.73	3.75%
Total All Sales, Comps and Discounts	\$ 155,858.48	99.53%
Other Income and Expense		0.00%
5300 Sundry Sales	541.50	0.35%
5910 Service Charge Revenue - Catering	189.29	0.12%
Total Other Income and Expense	\$ 730.79	0.47%
Total Income	\$ 156,589.27	100.00%
Cost of Goods Sold		
Cost of Sales		0.00%
6110 Meat Cost	12,515.73	7.99%
6120 Poultry Cost	2,614.55	1.67%
6130 Seafood Cost	77.11	0.05%
6140 Dairy Cost	3,344.77	2.14%
6150 Produce Cost	2,814.98	1.80%
6160 Bakery Cost	1,869.61	1.19%
6170 Grocery Cost	1,628.17	1.04%
6180 NA Beverage	-427.02	-0.27%
6210 Liquor Cost	-2,688.21	-1.72%
6220 Wine Cost	-375.42	-0.24%
6230 Bottled Beer Cost	-214.65	-0.14%
6240 Draft Beer Cost	-2,298.35	-1.47%
Total Cost of Sales	\$ 18,861.27	12.05%
Total Cost of Goods Sold	\$ 18,861.27	12.05%
Gross Profit	\$ 137,728.00	87.95%
Expenses		
A. Payroll Expenses		0.00%
6310 Management Salaries	10,212.44	6.52%
6311 Direct Labor - FOH	4,071.26	2.60%

6312 Overtime Labor - FOH	4.50	0.00%
6313 Training Labor	297.77	0.19%
6314 Direct Labor - BOH	30,089.79	19.22%
6315 Overtime Labor - BOH	0.00	0.00%
6320 Commission Paid	297.29	0.19%
6510 Payroll Taxes	5,855.75	3.74%
6540 Parking	200.00	0.13%
6570 Group Insurance	564.38	0.36%
6580 Workers Compensation	431.33	0.28%
6615 Payroll Processing Fees	269.00	0.17%
Total A. Payroll Expenses	\$ 52,293.51	33.40%
B. Controllable Expenses		0.00%
6500 3rd Party Delivery Expense	11,312.60	7.22%
6710 Operating Lease/Rentals	568.12	0.36%
6750 Trash Removal	-33.08	-0.02%
6790 Other Contracted Services	300.00	0.19%
7000 Register Over/Short	231.35	0.15%
7010 China/Glassware/Silver	212.42	0.14%
7040 Cleaning Supplies	237.48	0.15%
7045 Dish Chemicals	454.91	0.29%
7060 Linens	887.02	0.57%
7105 To Go Supplies	2,441.91	1.56%
7106 Catering Supplies	1,376.24	0.88%
7110 Operating Supplies F&B	1,588.73	1.01%
Total B. Controllable Expenses	\$ 19,577.70	12.50%
C. General & Administrative		0.00%
7190 Other Contracted Services-Admin	659.77	0.42%
7195 Accounting Services	2,500.00	1.60%
7230 Licenses & Permits	840.20	0.54%
7250 Credit Card Commissions	3,088.48	1.97%
7256 Employment Ads	90.00	0.06%
7270 Dues & Subscriptions	48.00	0.03%
7285 Gen. Liab Insur/Key Man	1,083.59	0.69%
7320 Office Supplies & Postage	373.52	0.24%
7350 Tele/internet/cable	757.88	0.48%
7360 Travel	61.67	0.04%
Total C. General & Administrative	\$ 9,503.11	6.07%
D. Advertising and Promotion		0.00%
7435 Advertising & Marketing	384.99	0.25%
Total D. Advertising and Promotion	\$ 384.99	0.25%
E. Repair & Maintenance		0.00%
7500 Repairs & Maintenance	1,517.37	0.97%
7630 R&M - Plumbing	995.63	0.64%
7695 Cleaning Service	3,680.00	2.35%
7710 Maint Contract - HVAC & Refrigeration	1,050.00	0.67%
7750 Pest Control	85.00	0.05%
Total E. Repair & Maintenance	\$ 7,328.00	4.68%

F. Utilities		0.00%
7810 Electricity	2,385.44	1.52%
7820 Gas	1,190.00	0.76%
7830 Water & Sewer	454.00	0.29%
Total F. Utilities	\$ 4,029.44	2.57%
G. Facility Expense		0.00%
8010 Rent & Lease	12,730.64	8.13%
8015 Common Area Maintenance	2,464.00	1.57%
8020 Property Insurance	111.00	0.07%
8030 Property Taxes	3,039.57	1.94%
Total G. Facility Expense	\$ 18,345.21	11.72%
Total Expenses	\$ 111,461.96	71.18%
Net Operating Income	\$ 26,266.04	16.77%
Other Expenses		
8101 Interest Income	-190.30	-0.12%
Total Other Expenses	-\$ 190.30	-0.12%
Net Other Income	\$ 190.30	0.12%
Net Income	\$ 26,456.34	16.90%

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